

CAR AND LIGHT TRUCK FLEET AND LEASING MANAGEMENT MAGAZINE

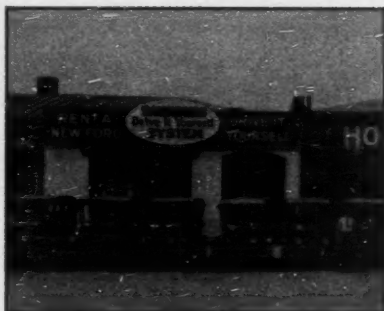


Silver Anniversary Issue

- Pioneers Revisited
- Daily Rental Review
- 25-year Chronology of Events



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On our cover: *Automotive Fleet* marks its 25th anniversary with cake, champagne — and a special thanks to you, our readers. Cake provided by the Cake Walk, Hermosa Beach, CA. Photo by Dennis Tannen of Tannen Photography, Montclair, CA.

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USED CARS

The following are average car prices ending June 11, 1986. Prices are based on wholesale activity at major dealers across the country. They are divided into three zones as indicated on the accompanying map. These averages are calculated electronically in IBM machines. They are based on clean cars only. Proper allowance should be made for upgrading sharp cars and proper deduction taken for fair cars. Automatic transmissions have been included in the averages of all models. This information is published in *Automotive Fleet* by special permission of Automotive Market Report.



AVERAGE AUCTION PRICE				AVERAGE AUCTION PRICE				AVERAGE AUCTION PRICE			
Model	Zone 1	Zone 2	Zone 3	Model	Zone 1	Zone 2	Zone 3	Model	Zone 1	Zone 2	Zone 3
83 AMC ALLIANCE Sdn 4 Dr L Series	2775	2803	2720	83 CHRYSLER E-Class Sdn	4278	4320	4193	83 OLDS CUTLASS SUPREME Cpe Sdn	5370 5220	5424 5271	5263 5115
83 AMC CONCORD Sdn Sta Wgn	3037 3208	3068 3239	2977 3143	82 CHRYSLER New Yorker Sdn	5151	5203	5048	82 OLDS CUTLASS SUPREME Sdn Cpe	4395 4566	4439 4612	4307 4474
83 BUICK SKYLARK Sdn Custom	3544	3580	3473	83 DODGE OMNI 4 Dr Cust	2589	2615	2536	83 OLDS DELTA 98 Sdn	5061	5112	4960
82 BUICK SKYLARK Sdn	2890	2919	2832	82 DODGE OMNI 4 Dr Cust	1797	1815	1761	82 OLDS DELTA 98 Sdn	3812	3849	3736
83 BUICK REGAL Sdn Cpe	4934 5074	4983 5125	4834 4973	83 DODGE ARIES Cpe	2976	3006	2917	83 OLDS DELTA 98 Sdn	6982	7052	6842
82 BUICK REGAL Turbo Cpe Cpe	4479 4170	4525 4213	4390 4087	82 DODGE ARIES Sdn	2265	2288	2221	82 OLDS DELTA 98 Sdn	5631	5688	5518
83 BUICK CENTURY Sdn Custom	4852	4901	4755	83 DODGE DIPLOMAT Sln Sdn	3542	3578	3471	83 OLDS OMEGA Sdn	3544	3580	3473
82 BUICK CENTURY Sdn Custom	4117	4158	4035	82 DODGE DIPLOMAT Sln Sdn	2854	2882	2796	82 OLDS OMEGA Sdn	2890	2919	2832
83 CADILLAC Cpe DeVille Sdn DeVille	8184 8136	8267 8267	8021 8021	83 FORD FAIRMONT Futura 6-Cyl Sdn 4 Dr	2693	2720	2639	83 OLDS FIRENZA Sdn	3904	3943	3827
82 CADILLAC Cpe DeVille Sdn DeVille	6852 6806	6717 6672	6518 6474	82 FORD FAIRMONT Futura Sdn 4 Dr	2412	2435	2363	82 OLDS FIRENZA Sdn	3186	3217	3121
83 CHEVY Chvt Htchbk 4 Dr Camaro Cpe 8	2064 5513	2084 5569	2023 5404	83 FORD MUSTANG L-Cpe 4	3624	3660	3551	83 PLYMOUTH HORIZON 4 Dr Htchbk	2519	2544	2468
82 CHEVY Chvt Htchbk 4 Dr Camaro Cpe 8	1773 4777	1791 4825	1739 4882	82 FORD MUSTANG L-Cpe 4	2884	2913	2826	83 PLYMOUTH RELIANT Cpe	2986	3016	2925
83 CHEVY CELEBRITY Sdn	4385	4408	4277	83 FORD LTD Sdn	3506	3541	3436	82 PLYMOUTH RELIANT Cpe	2258	2280	2213
82 CHEVY CELEBRITY Sdn	3589	3625	3518	82 FORD LTD Sdn	3652	3689	3579	83 PONTIAC FIREBIRD Cpe 5	5543	5598	5432
83 CHEVY CAVALIER Sdn	3584	3620	3512	83 FORD ESCORT Htchbk 4 Dr	3965	4005	3886	83 PONTIAC 6000 Cpe Sdn	4488 4550	4533 4595	4398 4459
82 CHEVY CAVALIER Sdn	2696	2722	2642	82 FORD CROWN VIC Sdn	4323	4367	4237	82 PONTIAC 6000 Cpe	3756	3793	3680
83 CHEVY CITATION Cpe 6	2752	2780	2697	83 FORD THUNDERBIRD Cpe	5360	5413	5252	83 PONTIAC GRAND PRIX Cpe	5322	5376	5216
82 CHEVY CITATION Cpe 6	2130	2152	2088	82 FORD THUNDERBIRD Cpe	4114	4155	4033	83 VOLKSWAGEN JETTA 4 Dr Sdn	4487	4530	4443
83 CHEVY MALIBU Clas Sdn Clas Sta Wgn	4069 4237	4110 4279	3968 4153	83 LINCOLN CONTINENTAL Sdn Mark VI Cpe	10332 8513	10436 8599	10125 8344	82 VOLKSWAGEN JETTA 4 Dr Sdn	3729	3767	3693
82 CHEVY MALIBU Clas Sdn Clas Sta Wgn	3401 3551	3434 3587	3333 3480	82 LINCOLN CONTINENTAL Sdn Mark VI Cpe	8260 8513	8343 8599	8095 8344	83 VOLKSWAGEN L SERIES 2 Dr Htchbk	3286	3318	3252
83 CHEVY MONTE CARLO Cpe	5159	5210	5055	83 MERCURY COUGAR Cpe	5453	5507	5344	82 VOLKSWAGEN RABBIT 2 Dr Htchbk	2512	2535	2485
82 CHEVY MONTE CARLO Cpe	4223	4265	4139	82 MERCURY COUGAR GS Cpe	2969	2999	2909	83 DATSUN Sentra 2 Dr Std Sdn Stanza Hbk 4 Dr Dix	2889 3938	2918 3976	2860 3897
83 CHEVY IMPALA Sdn	4517	4562	4427	83 MERCURY LYNX HtchBk 2-Dr	2535	2561	2485	82 DATSUN 210 Std 2 Dr Sentra 2 Dr Stanza Hbk 4 Dr Dix	2094 2372 3226	2116 2396 3259	2075 2350 3194
82 CHEVY IMPALA Sdn Wgn 9	3567 3708	3603 3745	3495 3634	83 MERCURY MARQUIS Sdn Wgn-2S	3910 4033	3949 4073	3832 3952	83 TOYOTA Corolla Sedan 2 Dr Celica St Camry Sedan	3565 5103 5795	3601 5155 5854	3529 5053 5738
83 CHEVY CAPRICE Sdn Sta Wgn	5136 5315	5188 5368	5034 5208	83 OLDS CIERA LS Cpe Sdn	4784 4843	4832 4892	4689 4746	82 TOYOTA Corolla 2 Dr Sdn Celica St Cpe	2881 4188	2910 4230	2853 4144

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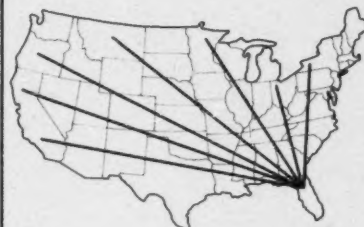
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GAS PRICES

UNLEADED

City	Cost Per Gallon Unleaded	
	Full-Serve	Self-Serve
Juneau, AK	152.9	130.9
Tucson, AZ	124.9	98.2
Inglewood, CA	146.9	94.4
Fort Morgan, CO	97.0	79.4
New Haven, CT	106.2	93.9
Washington, D.C.	126.4	90.4
Pensacola, FL	109.5	78.4
Rock Island, IL	94.9	81.4
Baton Rouge, LA	122.4	80.4
St. Charles, MO	93.4	71.9
Rochester, NY	92.6	82.9
Philadelphia, PA	101.5	74.2
Knoxville, TN	123.6	97.6
Bellaire, TX	117.9	66.9
Milwaukee, WI	111.3	85.1

Survey conducted during the first five working days of May 1986.
Supplied by Runzheimer International, Runzheimer Park, Rochester, WI.